

IOWA WHOLESALE BEER DISTRIBUTORS ASSOCIATION

October 17, 2003

Attn: TTB Notice No. 4

Chief, Regulations and Procedures Division
Alcohol and Tobacco Tax and Trade Bureau
P.O. Box 50221
Washington, D.C. 20091-0221

Dear Sir or Madam:

Iowa Beverage Systems, Inc. The Iowa Wholesale Beer Distributors Association supports the proposed rule issued in March 2003 by the Tax and Trade Bureau that outlines the necessary alcohol content requirements in order as for Flavored Malt Beverages (FMB) to be classified beer. The proposed standard would require that in order for an FMB to be classified as beer, its alcohol content derived from distilled alcohol can not exceed 0.5%.

Beer is unique type of alcohol that has been regulated and taxed differently than other alcohol beverages throughout our nation's history. The distinction that beer enjoys from other alcohol products is based on its age old production process. Its definition in the Internal Revenue Code dates back to the 1800's when the beer excise tax was first imposed by Congress. The proposed rule is consistent with the historical interpretation of what constitutes beer and other malt beverages.

Such policy consistency is important because while states enjoy regulatory power over alcohol, most follow federal regulatory guidelines. This proposed rule would help maintain an orderly marketplace, thus avoiding costly and confrising disruptions in state licensing, taxation and distribution policies. Any of which would deal a severe blow to beer wholesalers.

Moreover, equating beer and beverages deriving a majority of their alcohol content from distilled spirits could weaken the important distinctions between beer and products with higher alcohol content. These distinctions impact state and federal policies regarding the regulation and taxation of beer and other alcohol beverages. If these distinctions disappear, it will only be a matter of time before other producers of alcohol beverages attempt to categorize themselves as beer products

Once again, the Iowa Wholesale Beer Distributors Association encourages the TTB to give a final approval to the proposed "0.5% standard" on FMB's.

Sincerely,
Sheila. Douglas

Executive Director

PRESIDENT
Ron Kirchhoff
Kirchhofflist. Co., Inc.
Clinton & Dubuque

VICE-PRESIDENT
Mike Brewington
Iowa Beverage Systems, Inc.
Des Moines

SECRETARY/TREASURER
Jim Auen
Ike Auen Distributing Co., Inc.
Carroll

Chairman of the Board
Paul Molland
De De Beverage
Sioux City

DIRECTORS
District #1
Charley Whittenburg
Chuck Whittenburg Dist., Inc.
Spencer

District #2
Vince Lumetta
United Beverage, Inc.
Waterloo

District #3
Dudley Pleck
Fleck Sale Company
Cedar Rapids

District #4
Chris Riesenbeck
Golden Eagle Dist. Co.
Burlington & Ottumwa

District #5
Dick Bahde
Bluffs Beverage Company
Council Bluffs

District #6
Fred Nesbit
Fred Nesbit Dist. Co.
Des Moines

Executive Director
Sheila Douglas

321 East Walnut, Suite 310 - Des Moines, Iowa 50309-2026
515/243-2556 Fax 515/883-1058
www.iwbda.org